

Church: 2021 W SR 426, Oviedo, FL 32765 P: 407-365-3408 • F: 407-366-9346 sllcs.org School: 2025 W SR 426, Oviedo, FL 32765 P: 407-365-3228 • stlukeslutheranschool.org

# **VOTERS' MEETING AGENDA**

Quarter Ending June 2022 August 21, 2022 – 12:15 pm

- 1. Opening Prayer
- 2. Presentation of New Voters
- 3. Presentation of Agenda
- 4. Meeting Minutes:
  - a. Quarterly Voters' Meeting May 22, 2022
  - b. Board of Directors' Meetings
- 5. Membership:
  - a. Statistical Reports
- 6. Executive Reports:
  - a. Board for Christian Education
  - b. Board of Elders
  - c. Board for Evangelism
  - d. Board for Human Care
  - e. School Board
  - f. Board for Stewardship
  - g. Board of Trustees
  - h. Board for Worship
- 7. Financial Reports:
  - a. Treasurer: Church/School
- 8. Unfinished Business
  - a. None
- 9. New Business
  - a. Land Acquisition
- 10. Information Items:
  - a. School Update
  - b. Ministry Update
- 11. Adjournment

Please bring this packet to the Voters' Meeting on August 21, 2022

# Voters' Meeting: May 22, 2022

Meeting Location: Founders' Hall

Voter Count: 101 Of which new voters: 10

The meeting was called to order at 12:19pm by congregational president, Doug Taylor.

New voters were introduced to the congregation:

- Kathy Mills
- Corey Mills
- Mariana C. Schemelia
- Stacy Rhodes
- Anthony Rhodes
- David Vorpagel
- Ruth Vorpagel
- Patricai Moran
- Karen Parn
- Jo Duplantis
- Ian McCoy

A motion was made to approve the new voters. MMSA

A motion was made to approve the agenda. MMSA

An opening prayer was given by Pastor Arp.

### New Business

### **Election of Officers**

• Congregational vice-president Paula Brumback introduced the candidates for the Board of Directors and the School Board. Instructions for casting ballots were given and the ballots were passed out and collected for counting.

### Meeting Minutes

A motion was made to receive the minutes of the February 2, 2022, Voters' meeting. MMSA

A **motion** was made to receive the minutes of the Board of Directors' meetings for January 8, 2022, and March 5, 2022. **MMSA** 

# <u>Membership</u>

A motion was made to receive the Statistical Reports. MMSA

# Executive Reports

A motion was made to receive the Executive Reports. MMSA

# Financial Reports

- Congregational treasurer David Blank gave an overview of the financials through March 2022.
- The original combined church and school budget for 2021-2022 forecast a loss of \$108,000. Year-to-date, the combined income and spending is \$605,000 favorable to the budget. The positive performance was due to primarily to increased offerings for the church and an increase in EANS (Florida Emergency Funding for Non-Public Schools) income for the school.
- A presentation was made regarding the transfer of \$1M of the church funds to the St. Luke's Foundation. The funds include \$890,000 from the Facility Maintenance Escrow Fund and \$110,000 from the Cemetery Fund. These funds are not expected to be needed in more than 5 years and are to be invested in a moderately conservative portfolio with the goal to have returns that exceed inflation.
- A motion was made to receive the financial reports. MMSA

# **Unfinished Business**

None

# New Business

# 2022-2023 Budget

- Congregational treasurer David Blank presented the proposed budget for the coming fiscal year.
- The school budget is based upon 545 K-8 students and 220 Preschool students. The church budget assumes a growth of 2.5% in offerings. Both budgets include an average increase of 2% in staff salaries, with an adjustment to hourly paid staff to be more in line with future Florida state regulations. New staff members have also been included in the budget.
- The proposed budget for the combined church and school shows a positive balance of ~\$5,000.
- Motion was made to approve the church and school budgets as presented.
  - MMSA

# Informational Items

# School Update

- In Rod Jackson's absence, Pastor Arp provided a brief update of school news.
  - Superintendent Rod Jackson thanked the congregation for the support he received during his sabbatical leave this Spring. He attended several conferences, visited other schools, and read books related to school leadership.
  - The current school year ends this week. There will be special chapel services and graduation this week.
  - The following teachers are retiring after this year:
    - Bev DeLemos
    - Terri Nunkovich
    - Two other staff members are moving on to other opportunities:
      - Jennifer Rishell
      - Kim Leary
  - The 2022-2023 school year is just around the corner!
    - Forecast enrollment for the next school year is significantly higher than this year. Classes for pre-school through 2<sup>nd</sup> grade are completely full for the coming year.

# Ministry Update

- Pastor Arp
  - This past January, National Lutheran Schools Week marked a celebration of what a great ministry our school is to the kingdom of God. This year marks the 75th anniversary of St. Luke's Lutheran School.
  - This year also marks the 110th anniversary of St. Luke's Lutheran Church. There have been many blessings since the church was founded in 1912. We are thankful for all the saints who have worshipped and served here.
  - Attendance at Easter services was almost back to pre-Covid numbers.
  - The Strategic Planning Team is looking 5-7 years down the road. The plan will be rolled out in the Fall.
  - A Staff Transition Committee has been formed to address staff changes which will be needed in the next 3-5 years as some Pastors and other key staff members move toward retirement.
  - Pastor Tige talked about the status of the ALICE ministry. The team is still looking for a location for the Goods & Grace store.

# **Election Results**

- The following members were elected / re-elected to the Board of Directors:
  - Michael Begey
  - George McAllan
  - Steve Shaffer
- The following members were elected / re-elected to the School Board:
  - o Marci Helenthal
  - Mary Johnson

Motion made to approve the election results. MMSA

After the election results, it was announced that Tim Mueller will be moving from the area at the end of May and will be resigning his position on the Board of Directors. Also, Elizabeth Jaranowski will be resigning from the School Board for personal reasons. Following the church bylaws, the Board of Directors will appoint members to complete the remainder of the terms for these two positions.

A motion was made to adjourn. MMSA

The meeting was closed with the singing of the doxology.

Minutes submitted by Jeff Schultz, Secretary.

# **Board of Directors' Meeting Minutes**

May 7, 2022

**Board members present:** David Blank, Paula Brumback, Doug Taylor, George McAllan, Brian Doyle, Jeff Schultz, Tim Mueller, Steve Shaffer,

Nonvoting members present: Pastor Arp, Rod Jackson

Guests present: Steve Lehenbauer, Pastor Culbertson, Lisa Pruzak

**Board members absent:** Kelly Trickey The meeting was called to order at 8:31am by congregational president, Doug Taylor.

An opening devotion was given by Brian Doyle.

A motion was made to approve the agenda. **MMSA** 

A motion was made to approve the Consent Agenda:

- Approve March BOD Minutes as amended
- Receive February, March Financials

### MMSA

# STRATEGIC PLANNING

### Strategic Planning Update

- Pastor Culbertson provided a summary of the strategic plan. Work is continuing under the coaching of Jacob Hoyer. SLLCS's Mission, Values, Measure and Strategy were completed late last year and earlier this year, and the Vision Proper has been developed in the last few months.
- 120-day goals:
  - o Begin alignment
  - o Rally staff
  - o Inventory programming
  - o Evaluate training

# School Update

- Rod thanked the Board for the congregation's support of his sabbatical.
- Rod provided an overview of the vision and principles of the school. The strategic planning goals are being updated.
- School capacity at different grade levels was discussed, along with enrollment history and forecast.
- Preschool evaluation is underway.

### NEW BUSINESS Investment Policy

- Lisa and David presented the Investment Agreement between SLLC and the St. Luke's Lutheran Church and School Foundation. After modification, a motion was made to approve the execution of this Agreement, as edited.
   MMSA
- A motion was made to authorize the movement of \$1,000,000 (\$890,000 from the Facility Maintenance Escrow Fund and \$110,000 from the Cemetery Escrow Fund) to the Foundation.
   MMSA

# OLD BUSINESS

# Church & School Budgets

The forecast enrollment for the 2022-2023 has increased significantly. Based upon this change, the Finance Committee recommended to revise the school budget. Motion made to approve the revised school budget.
 MMSA

# Land Acquisition Update

• The topic of land acquisition was discussed. No actions were required at this time.

### **Bylaws Committee**

• No report.

### INFORMATIONAL ITEMS

- The Board of Directors dashboards were briefly reviewed.
- Voters' Meeting May 22, 2022. Review of Voters' meeting agenda.
- Tim Mueller is resigning the Board this month. The Board thanked Tim for his service and asked God's blessings on his move and next adventure.
- The next Board meeting was determined to be Tuesday, June 28, 6pm. We will plan meeting dates for the coming year and elect Board officers. Will also need to appoint persons to fill vacant positions of Board of Directors and School Board.
- Pastoral Candidate Sam Schick has been called to serve as Pastor at St. Luke's. Arrival expected in July.
- Vicar Matthew Goltel has been assigned to St. Luke's for the coming year. Arrival expected in July.
- June Devotion Doug Taylor

A **motion** was made to adjourn. **MMSA** Meeting adjourned at 11:45 a.m.

Meeting minutes submitted by Jeff Schultz, Secretary

# **Board of Directors Meeting**

June 28, 2022

**Board members present:** Miichael Begey, David Blank, Paula Brumback, Karen Clapsaddle, Brian Doyle, George McAllan, Jeff Schultz, Steve Shaffer, Doug Taylor

Non Voting members present: Pastor Arp, Rod Jackson

Guests present: Steve Lehenbauer, Pastor Culbertson

The meeting was called to order at 6:00pm by congregational president, Doug Taylor. An opening devotion was given by Doug Taylor. Ephesians 6: 5-8, The Heart of a Servant Leader.

The Board confirmed the appointment of Karen Clapsaddle to fill the remaining term for Tim Mueller for the Board of Directors.

The Board confirmed the appointment of Bethany Doyle to fill the remaining term for Liz Jaranowski for the School Board.

A motion was made to approve the Agenda.

#### MMSA

A motion was made to approve the Consent Agenda:

- Approve May BOD Meeting Minutes
- Receive April, May Financials
- Approve April Voters Meeting Minutes
- Approve Housing Allowance \$20,000 for employee # 370493

#### MMSA

#### STRATEGIC PLANNING

#### Strategic Planning Update

- The first of 3 staff and board member gatherings was held today to begin introducing the strategic plan. The plan includes goals for each year through 7 years. The Board was encouraged to strike up relationships with others during these gatherings. July 21 afternoon and July 28 evening sessions planned.
- For future meetings, the Board is asked to focus on short-term and mid-term goals.
- The Board members were encouraged to become part of the team for the different strategic initiatives to engage and learn how the Board can support the initiatives.

#### **NEW BUSINESS**

#### Election of Officers (effective July 1, 2022)

- President Doug Taylor
- Vice-President Paula Brumback
- Treasurer Brian Doyle
- Secretary Jeff Schultz

#### Staff Transition/Call Committee

- It is anticipated that this committee will serve for 3-5 years. The committee is expected to be made up of a maximum of 8 people. The Senior Pastor will work with others to develop a list of proposed committee members to bring to the Board for approval.
- Motion made to establish a Staff Transition/Call Committee.
  MMSA

#### **OLD BUSINESS**

#### Land Acquisition Update

- The Board had approved by email vote to purchase the Blanchard property for \$975,000.
- The land acquisition team will prepare the offer, develop payment terms, and work out a lease-back option.

#### **Bylaws Committee**

• With Tim Mueller leaving, Michael Begey was appointed to join the Bylaws Committee with Steve Lehenbauer and Jeff Schultz.

#### **Affirmation of Email Votes**

• The Board had voted by email to approve the serving of beer and wine at the two summer rallies on campus for the new Strategic Plan.

#### INFORMATIONAL ITEMS

- The Board of Directors dashboards were briefly reviewed.
- Confidentiality Agreements and Conflict of Interest policies were signed by all Board members.
- Sam Schick will be ordained and installed on July 2, 2022.
- Voters' Meeting Schedule:
  - o August 21, 2022
  - o October 23, 2022
  - o January 22, 2023
  - o April 30, 2023
- 2022-23 Board of Directors Meeting Schedule:
  - o June 28, 2022: Election of Officers
  - o August 13, 2022: Worship Gatherings
  - o October 15, 2022: Spiritual Formation Groups
  - o January 7, 2023: Community Connection
  - o March 25, 2023: Budget, Nominations
  - o June 3, 2023: Election of officers
- August Devotion Paula Brumback
- The BOD Handbook will be emailed to the new Board members

A **motion** was made to adjourn. **MMSA** Meeting adjourned at 7:05 p.m.

Meeting minutes submitted by Jeff Schultz, Secretary

Luke's	Lutheran Cl	nurch - Oviedo, FL	Statistic	cal Report			
Baptized	Confirmed	MEMBERSHIP RECAP	For the P	Period from April 1	to June 30, 2022		
4185	3375	Membership per March 2022 Report					
28	52	Adult/Jr. Confirmation					
5	5	Transfer In					
0	0	Affirmation of Faith					
-4	-4	Transfer Out					
0	0	Released					
10	0	Baptisms					
-9	-9	Deaths					
4215	3419	Total Current Membership					
	•						
Baptized	Confirmed	Name	Family Members	Church /Location	Synod	Pastor	Member
			·	•	•	·	•
		Adult/Jr Confirmation					
1	1	Gail Appleman					
1	1	Jolene Douglas					
1	1	Edward Fleming					
1	1	Brenda Fleming					
1	1	Martha Mitts					
1	1	Marcia Skipper					
1	1	Ashley Bowles					
1	1	Emily Ceriana					
1	1	Nang-Ly Chow					
1	1	Beverly Davis					
1	1	Richard Davis					
1	1	Jody Duplantis					
1	1	Georgeanna Geyer					
1	1	Rachael Hansen					

St. Luke's	Lutheran Cl	hurch - Oviedo, FL	Statistical Report					
Baptized	Confirmed	MEMBERSHIP RECAP	For the Period from April 1 to June 30, 2022					
1	1	Toni Jones						
1	1	Cathy Knight						
1	1	Earl Knight						
1	1	Sheena Kolbasuk						
1	1	Ian McCoy						
1	1	Connie Milander						
1	1	Pat Moran						
1	1	Karen Parn						
1	1	Teri Pecosini						
1	1	Margie Russell						
	1	Mariana Schemelia						
1	1	Chris Ubben						
1	1	Hillary Ubben						
1	1	Tony Hagemeyer						
1	1	Grisel Hagemeyer						
		Junior Confirmation						
	1	Sophie Ann Ackerman						
	1	Kayden Michael Blake						
	1	Magdalen Mae Eberwein						
	1	Samuel William Elfand						
	1	Lila Blake Escobar						
	1	Kylie Ann Greca						
	1	Bridget Reagan Greca						
	1	Mia Nicole Leyte-Vidal						
	1	Erin Marie McCloud						
	1	Lauren Elizabeth McCoy						
	1	Kyle Christian Olson						
	1	Grace Lindley Patton						
	1	Benjamin Thomas Potter						

Luke's	Lutheran Cl	hurch - Oviedo, FL	Statistical Report					
Baptized	Confirmed	MEMBERSHIP RECAP	For the Period from April 1 to June 30, 2022					
	1	Natalie Elise Prochnow						
	1	Lauren Lee Smith						
	1	Benjamin Alexander Soderholm						
	1	Adelyn Mae Taylor						
	1	Emma Rose Taylor						
	1	Aiden Kenneth Tesinsky						
	1	Emma Irene Vandersluis						
	1	Andrew Colton Vandersluis						
	1	Alexandria Angelique Widdel						
	1	Alexander Riley Zimmerman						
28	52	Subtotal Adult/Jr Confirmation		• •				
		Transfer In						
2	2	Kevin & Margaret Blumenstock	Son of Life Lutheran, Boynton Beach, FL	LCMS	Yes			
1	1	Wilma Peterson	Zion Lutheran, Naperville,	L LCMS	Yes			
2	2	Gary & Evelyn Law	Shepherd of the Springs Lutheran, Colorado Springs CO		Yes			
5	5	Subtotal Transfer In						
		Affirmation of Faith						
0	0	Subtotal Affirmation of Faith						

Luke's	Lutheran Cl	hurch - Oviedo, FL	Statistical Report	•			
Baptized	Confirmed	MEMBERSHIP RECAP	For the Period from				
		Transfer Out		-			
-2	-2	Mark & Terri Femminineo	Trinity Luthe Orlando, FL	ran Downtown,			
-2	-2	Richard & Deborah Osborne	Lutheran Ch Providence,		LCMS		
-4	-4	Subtotal Transfer Out					
		Released					
0	0	Subtotal Released					
		Baptisms					
1		Lucas Giovani Prachniak				WMA	Yes
1		Ethan Elias Morales				TAC	Yes
1		Selena Marie Benitez Rodriguez				TAC	Yes
1		Victoria Lovelace Weinberg				JME	Yes
1		Jaxon Luke Wainright				TAC	Yes
1		Colton Jake Wainright				TAC	Yes
1		Mariana Celina Schemelia				WMA	Yes
		Attli June Fentress				WMA	No
1		Sailor May Miceli				WMA	Yes
1		Lucas James Hagemeyer				WMA	Yes
		Joanna Carol Werner				WMA	No
1		James Patrick Calise				WMA	Yes
10	0	Subtotal Baptisms					
		Deaths					

. Luke's	Lutheran Cl	hurch - Oviedo, FL	Statistical Report			
Baptized	Confirmed	MEMBERSHIP RECAP	For the Period from April 1	to June 30, 2022		
-1	-1	Hilda Roseberry			JME	Yes
		Bella Raslowsky			TAC	No
-1	-1	Mary E Overdorff			JME	Yes
-1	-1	Jeanne Lackey				Yes
		Leola Newton			WMA	No
-1	-1	Cecelia Karen Moring			WMA	Yes
-1	-1	Evelyn Heinlein		graveside	JME	Yes
-1	-1	Delila Hawley				Yes
		Mark Kendrick Johnson			JME	No
-1	-1	Alvina Hahn				Yes
		Marvin R Gillam			WMA	No
		Brandon Christopher Leonhardt			TAC	No
-1	-1	Rev. Osmar Lehenbauer		TAC/JME (liturgy)	Rev Joel Lehenbauer	Yes
-1	-1	Rev. Noel Olse		service in TX		Yes
-9	-9	Subtotal Deaths				
4215	3419	Total Current Membership				
		Marriages				
		Barbara J OQuinn/Patrick Mark Sheedy			WMA	Yes/No

# Board of Education - Family Life Ministry Gretchen Travieso

LOL and JAM continued their normal meetings in April. They combined for an end of year family party in May, which had a lower turnout due to rainy weather. Summer JAM included meeting twice a month for June. High School Youth continued to meet weekly on Sunday nights. They held a late night event in June to welcome the rising ninth graders. We had 23 youth choose to be confirmed in May. Middle school students attended another GLOW service in April. Our sixth grade First Communion Milestone class had 15 families participate. Preschool Chapel services continued to the end of the school year. The Generations service continued to grow and started an interactive greeting at the beginning of the service to help facilitate fellowship. For an Easter activity this year, families were encouraged to reach out and deliver eggs in their own neighborhoods instead of hosting a large Eggstravangaza. VBS was a huge success. It was held June 6th through 10th for students entering Kindergarten through fifth grade with 391 children participating and 163 volunteers. Middle school VBS was held the following week with 105 students participating.

MOPS held their last official meetings in April and May for the year. June brought about a playdate and lunch for the group. Instead of meeting on the first Monday of the month, this group will change to the second Wednesday of the month starting in the fall. Be! Women's Group held an event in April. Adult Bible studies continued to meet at 9:30am on Sunday. Small groups also continued to meet on a regular basis.

# Board of Elders Don Helenthal

The St. Luke's Elders continue hosting the Sunday Morning Coffee Fellowship. We currently have between 60 and 100 members and visitors attend each Sunday. The Elders invite each and every one of you to the Coffee Fellowship for a few minutes to visit with friends and to also meet and make new friends. Blessings to you all and hope to see you at the Coffee Fellowship soon! (By the way, we also have hot tea and hot chocolate along with assorted snacks each Sunday!)

# Board of Evangelism Pastor Roberts

No report submitted.

# Board for Human Care Pastor Roberts

No report submitted.

# School Board Rod Jackson

In **April**, the School Board received a briefing from Superintendent Jackson on all the various festivities and activities planned to celebrate the school's 75<sup>th</sup> anniversary. The board also reviewed school policies in the following areas: staff contracts and calls, graduation requirements, handbooks, and media on campus. Superintendent Jackson reported to the board on the activities and outcomes from his recently completed sabbatical.

In **May**, the School Board was briefed about the big 75<sup>th</sup> anniversary celebration that took place on April 27<sup>th</sup>. Highlights included:

- A special chapel service that included five of the original students in attendance.
- Numerous presentations by former staff/faculty on the history of the school.
- A school bus tour of the campus.
- A picture was taken via drone of all students and staff standing in a "75" on the soccer field.
- On Sunday, May 1st the church recognized the 75th anniversary and as a service project 750 backpacks were packed for the local homeless in conjunction with the Sharing Center and the school was open after church services for tours by current faculty/staff.

Superintendent Jackson reported on the highly successful PTL auction and gala that raised over \$85,000 for the school.

The board also reviewed school policies in the following areas: ministers of the gospel, non-discrimination policy, student records, and student retention.

In **June**, the School Board reviewed the end of the 22-23 school year with the administrators sharing highlights including the 8<sup>th</sup> grade graduation service and preschool end of year programs.

The board also reviewed school policies in the following areas: student teachers, transfer of student records, transportation of students, and tuition discounts for faculty and staff.

Superintendent Jackson briefed the board on our current campus security measures. Board members made suggestions for improvements or further study.

Finally, Superintendent Jackson shared with the board an overview of the teacher evaluation process including some summary statistics.

#### **Current Strategic Planning Goals**

- St. Luke's students and staff grow spiritually by providing meaningful service in our community.
- St. Luke's serves the unique needs of all students.
- St. Luke's provides professional development, training, support, and appreciation to promote excellence in our faculty and staff.
- Expand and upgrade our campus facilities to provide for the growth of non-core curriculum programs including the fine arts, foreign language, and technology as well as preschool.

#### **Mission Statement:**

The purpose of St. Luke's Lutheran School is to equip all students to develop their spiritual, intellectual, interpersonal, and physical growth and to reach their full potential in a Christ-centered and educationally excellent environment.

#### Core Values:

#### **Christ-centered Relationships**

Everyone at St. Luke's relates to one another in a manner that reflects the way that Jesus lived exemplified by love, caring, kindness, and faithful service to the needs of others. "Therefore be imitators of God, as beloved children. And walk in love, as Christ loved us and gave himself up for us, a fragrant offering and sacrifice to God." Ephesians 5:1

### Integrity

All members of the St. Luke's community will act with integrity towards others including the practice of honesty, virtue, decency, and fairness.

"But as for me, I shall walk in my integrity; redeem me, and be gracious to me." Psalm 26:11

#### Excellence

Each of us pursues excellence in all that we do. Excellence means embracing the gifts God has given us and working diligently towards achieving the full potential God has graced us with. "His divine power has granted to us all things that pertain to life and godliness, through the knowledge of him who called us to his own glory and excellence." 2 Peter 1:3

#### Humility

Being humble doesn't mean thinking less of yourself – it means thinking of yourself less. At St. Luke's we each strive to look first to the needs of others and submit ourselves to serving those needs as faithful stewards with a focus on their well-being without drawing attention to ourselves. "Do nothing from selfish ambition or conceit, but in humility count others more significant than yourselves." Philippians 2:3

#### Faith

Faith in Jesus Christ as our Lord and Savior binds the members of the St. Luke's community together. It's through faith in Jesus that we receive grace, mercy, and forgiveness for our sins. Through our faith we learn to love and care for others and share God's blessings with everyone. "For by grace you have been saved through faith. And this is not your own doing; it is the gift of God." Ephesians 2:8

# Board for Stewardship Doug Taylor

#### Development:

- We are exploring the idea of creating a campaign to infuse funding into the newly created Adopt-a-Student ENDOWMENT fund. This fund already has more than \$500,000 in it. Once fully funded, its purpose will be to <u>guarantee</u> that any student who qualifies for scholarship resources can attend St. Luke's. It would eliminate our need to raise funds for the Adopt-a-Student program year-after-year like we do now. More to come on this as it develops.
- Our 2022 golf tournament is breaking new ground and new records. We increased the number of golf spots to the maximum a course will allow (144) and we are SOLD OUT 3 months before the event! This year is the 25th event (our silver anniversary) so we are making it a big party. We have sponsors who are supporting our awesome contests including giving away a Sports Car, a Brand New Car, a trip to Hawaii and \$1 MILLION dollars the winners just need to sink a hole-in-one for any of these prizes. We are set to raise more funding for the Shawn Metcalf Scholarship Fund with this event. The fun happens Sept. 30th.

#### Stewardship:

• If you are part of a Catalyst group, you will soon be hearing about outreach opportunities to bring the grace of Christ into the community. We are embarking on a plan to help

encourage community service projects through Catalyst groups and St. Luke's is willing to help fund the effort.

- On Sunday, October 16th from 9am to 1pm we will be hosting a Ministry Fair. We've been inviting charities and other ministries from around our community to set up a booth for our members to visit on that day. The purpose of this event is to encourage members to learn and volunteer their time and talent with these organizations.
- Our Transfer the Blessings Estate Planning Ministry is rolling along. We are working with nearly 2 dozen families to help them structure an estate plan that blesses their children and ministries. If you've not sat down with our estate planning counselor to discuss your plan, we encourage you to do so. The whole process is <u>free</u> as an attendee at St. Luke's. Don't put off this important Stewardship step.
- For questions regarding any activities in Development and Stewardship, please contact Doug Taylor, Development/Stewardship Director at dtaylor@sllcs.org.

# **Board of Trustees**

The Board of Trustees met in May. The budget for this year should be slightly under projections overall but overages are being noted in HVAC repairs, trash collection, cleaning contracts and fire system repairs. Utilities have remained under budget estimates. The trustees approved a new Facility Use fee schedule that is available at <u>sllcs.org/facilities</u>. Plans were discussed to improve the courtyard area between the sanctuary and Founders' Hall. A decision was made to update the Facility Maintenance Escrow Reserve fund values through the use of a self-study package. The Grounds section was reviewed and several items were updated. Church members are encouraged to consider joining the Lutheran Early Response Team so that we can continue to help out in disaster relief. Please view <u>sllcs.org/lert</u>. Gary discussed the upcoming summer maintenance items from waxing to painting to repairs to .... to other campus updates. It will be a busy summer. The trustees will continue to evaluate church security to see how we continue to improve our procedures.

# Maintenance Report April - June 2022

- Completed Parking Lights LED Conversion
- Repaired water break in ODC
- Installed 2x bottle fillers in Sanctuary
  - Outside Sacristy
  - Outside Music Room
- Pickleball Courts
  - 3x taped in Founder Halls
  - 1x painted under pavilion
- Setup Cemetery for Easter
- Setup Campus for Easter
- Cleaned up cemetery from Easter
- Cleaned up campus from Easter
- Repaired Baptismal Font pump plumbing
- Elevators Quarterly inspected
- Five Risers Quarterly inspected

- New Compressor Gym Classroom A/C
- Sacristy Urinal Rebuilt
- Repaired wooden structures in PreK ODC
- Removed large items from K 8 ODC
- Sent Gator Cart out for Service
- Smithsons Electric replaced 2 surges in school
- Aire Tech repaired chiller 1
  - Quarterly serviced A/C units
  - Cleaned Ice Machines (New Filter in school)
- Repaired Flagpole pulleys and new ropes

Submitted by Gary Hickey

# Board for Worship Debbie Cecchetti

**April 2022.** Members discussed needs for upcoming worship services in April and detailed preparations for Holy Week and Easter services. Paul Heintzen confirmed that the Sunrise Service will be streamed this year. Pastor Arp reported the Worship Team is developing the Easter sermon series – "Resurrection – This Changes Everything."

**May 2022:** Members discussed needs for upcoming worship services in May. Members also reviewed the Holy Week and Easter services noting what worked well and changes which could be made for next year's services. It was determined to discontinue the Saturday Vigil service and the Monday night Easter service. These changes are based upon the very taxing schedule put upon our pastors and support staff for the number of services (26 including church, school and Haven) during Holy Week and Easter. Eric Coomer reported that choir, handbells and orchestra will conclude their seasons in May. Nikki Peters reported the Concert Series concluded this year's season and that next year's season has been confirmed and scheduled. Pastor Arp reported the Worship Team has developed an 11-week sermon series based on Colossians entitled "Walk with Jesus." The sermon series from September 11<sup>th</sup> through November will be entitled "Awakening Hearts" and will be based upon the new strategic planning/vision of the church. Pastor Shick will be arriving in July and his ordination is scheduled for Saturday July 2<sup>nd</sup>. Vicar Matthew Goltl and his wife, Amy, will also arrive in July.

**June 2022:** Members discussed needs for upcoming worship services in June and July. Members discussed possible solutions to the lack of acolytes signing up to serve in sanctuary services. Two part-time technicians were hired. Debbie reported that Wendy Christy and Terry Steinke have stepped down from leadership roles on the banner committee. Debbie will seek a replacement for that position. Pastor Arp reported they are working with Pastor Roberts scheduling on a week-to-week basis based upon his treatment schedule. The Worship Team is working on developing the sermon series for the balance of the church year and Advent. Debbie related this past Sunday a couple from Pensacola attended the 9:30 worship. The woman said they watch St. Luke's services every Sunday and for her birthday she wanted to come and worship in person – true evidence that our online ministry is reaching and touching the hearts of others.

As of June 30, 2022	1			2	3		
(Prior to BOD year end entries and audit entries)		Current Year		Prior Year		<u>Change</u>	
Assets		-					
1 Cash	\$	7,158,946	\$	6,087,612	\$	1,071,334	
2 Accounts Receivable	\$	7,691	\$	4,348	\$	3,343	
3 Notes Receivable	\$	-	\$	-	\$	-	
4 Investment in Stock			\$	-	\$	-	
5 Fixed Assets	\$	12,975,563	\$	13,539,446	\$	(563,883)	
6 Other Assets	\$	147,846	\$	94,415	\$	53,431	
7 Total Assets	\$	20,290,047	\$	19,725,822	\$	564,225	
Liabilities							
8 Unapplied Cash	\$	9,646	\$	19,802	\$	10,155	
9 Deferred Revenue	\$	506,252	\$	402,283	\$	(103,969)	
10 Other Liabilities	\$	235,060	\$	303,045	\$	67,986	
11 Total Liabilities	\$	750,958	\$	725,131	\$	(25,828)	
Net Assets							
12 Undesignated Non-Cash Assets	\$	12,380,142	\$	12,913,079	\$	(532,936)	
13 Undesignated Cash (After Liabilities)	\$	1,505,480	\$	1,016,325	\$	489,155	
14 Undesignated Cash (For Liabilities)	\$	750,958	\$	725,131	\$	25,828	
15 Designated Church	\$	3,518,726	\$	3,040,128	\$	478,599	
16 Designated School		111,224	\$	130,196	\$	(18,972)	
17 Restricted	\$ \$	1,077,977	\$	1,010,308	\$	67,669	
18 PTL Reserve	\$	194,581	\$	165,526	\$	29,055	
19 Total Net Assets	\$	19,539,089	\$	19,000,691	\$	538,397	
20 Net Assets and Liabilities	\$	20,290,047	\$	19,725,822	\$	564,225	

# St. Luke's Lutheran Church and School

Balance Sheet

St. Luke's Lutheran School									
Income and Expenses	1	2	3	4	5	6	7	8	9
As of 6/30/22		Monthly			Y	ear-to-Date			
(Prior to BOD year end entries and audit	entries)		Variance				Variance	Variance	
	Actual for	Budget for	Actual to	Actual	Budget	Actual YTD	Actual to	YTD Actual	Annual
_	Month	Period	Budget	YTD	YTD	Prior Year	Budget	to Prior	Budget
INCOME									
1 K - 8 Tuition	(7.654)		(7.651)	F 042 028	F 122 400	4 033 695	(00.472)	111 242	F 133 400
1a Tuition Income	(7,651)	-	(7,651)	5,043,928	5,132,400	4,932,685	(88,472)	111,243	5,132,400
1b Financial Aid Awarded	1,338	-	1,338	(170,734)	(300,000)	(276,558)	129,266	105,823	(300,000)
1c Discounts/Member Scholarship: 2 Pre-School-Tuition & Other P/S F	1,357		1,357	(333,560)	(407,313)	(386,468)	73,753	52,908 289,629	(407,313) 1,254,030
3 Registration	41,387	39,468	1,919	1,346,294	1,254,030	1,056,665	92,264 22,211	-	
5 Extended School Ca	(525)	-	(525)	313,411	291,200	288,906	-	24,505 7,926	291,200 83,000
7 Field Trips	(8)	-	(8)	98,105	83,000	90,179 45,816	15,105		-
8 Financial Aid	-	-		80,289	43,400	248,000	36,889	34,473	43,400
9 Transfers from Des	9,634	-	9,634 (13,500)	170,734	261,100	248,000 86,538	(90,366)	(77,266) (42,853)	261,100 81,000
10 Grant Income	-	12,500	(12,500)	43,685 48,866	81,000	-	(37,315) 48,866	48,866	81,000
11 Other	-	-	-	-	-		-	-	151 200
12 TOTAL INCOME	41,197	26,017	15,180	226,708	151,200	192,476	75,508	34,232	151,200
	86,729	77,985	8,745	6,867,726	6,590,017	6,278,239	277,709	589,487	6,590,017
EDUCATION EXPENSES									
13 Field Trips				107,246	F2 000	42,100	(55,246)	(65,146)	52,000
14 School Counseling Services	-	-	_	44,507	52,000	43,930	493	(577)	45,000
15 Special Education Program	-	-	-	44,507	45,000	43,930 60,600	493 60,000	60,600	43,000 60,000
16 Literacy Festival	-	-	-	5,000	60,000	00,000	00,000	(5,000)	5,000
17 Curriculum	-	-	- (1,272)	72,685	5,000	86,334	- (12,685)	(3,000) 13,649	60,000
18 Technology	1,272	-	(4,038)	152,685	60,000	152,130	36,065	(555)	188,750
19 Athletics	13,996 350	9,958	(350)	64,562	188,750	46,853	(9,562)	(17,709)	55,000
20 Outdoor Classroom	350	- 208	208	2,602	55,000	40,855	(3,302) (102)	(2,385)	2,500
21 Preschool Education	-		(1,506)	49,427	2,500	32,904	4,573	(16,523)	54,000
22 Tuition/Bad Debt	6,597	5,092	10,000	45,427	54,000	52,504	10,000	(10,525)	10,000
23 Transfer to Designated	-	10,000	10,000		10,000	- 5,000	- 10,000	5,000	10,000
24 Other	10 057	0.917	(9,041)	157,851	- 151,600	158,333	(6,251)	482	151,600
25 TOTAL EDUCATION EXPENSES	<u>18,857</u> 41,073	<u>9,817</u> 35,075	(5,998)	656,565	683,850	628,401	27,285	(28,164)	683,850
	41,075	33,075	(3,338)	050,505	083,850	020,401	27,205	(20,104)	003,850
ADMINISTRATION EXPENSES									
26 Administration Expense	7,742	21,721	13,979	144,195	175,850	157,025	31,655	12,830	175,850
27 PS Administration Expense	1,192	1,608	416	13,438	10,500	8,554	(2,938)	(4,884)	10,500
28 TOTAL ADMINSTRATION EXPENS	8,935	23,329	14,395	157,633	186,350	165,579	28,717	7,946	186,350
	-,		_ ,,		,		,	.,	
PLANT OPERATIONS EXPENSE									
29 Utilities	21,746	19,333	(2,413)	151,896	160,000	144,148	8,104	(7,748)	160,000
30 Contracted Cleaning	8,646	6,875	(1,771)	97,783	82,500	76,322	(15,283)	(21,461)	82,500
31 Insurance/Bldg. & P	8,623	5,667	(2,956)	72,394	68,000	62,052	(4,394)	(10,342)	68,000
32 PS - Plant Operations	14,125	11,417	(2,708)	118,900	133,000	110,223	14,100	(8,677)	133,000
33 Transfer to Designated	10,833	10,833	0	130,222	130,000	102,000	(222)	(28,222)	130,000
34 Other	12,001	6,917	(5,084)	112,444	111,000	84,905	(1,444)	(27,539)	111,000
TOTAL PLANT OPERATIONS	75,974	61,042	(14,933)	683,639	684,500	579,650	861	(103,989)	684,500
35 Payroll K-8	332,058	336,902	4,844	4,024,972	4,025,866	3,975,416	894	(49,556)	4,025,866
36 Payroll Preschool	82,888	87,928	5,040	1,121,433	1,156,141	1,114,060	34,708	(7,373)	1,156,141
37 TOTAL EXPENSES	540,928	544,276	3,348	6,644,242	6,736,707	6,463,106	92,465	(181,136)	6,736,707
	-	-		-	-	-			-
38 INC/DEC SCHOOL OPER	(454,199)	(466,291)	12,092	223,484	(146,690)	(184,867)	370,174	408,351	(146,690)

# St. Luke's Lutheran Church Income and Expenses

Income and Expenses									
As of 6/30/22	1	2	3	4	5	6	7	8	9
(Prior to BOD year end entries and audit entries)		Monthly			Year-t	o-Date			
			Variance				Variance	Variance	
	Actual for	Budget for	Actual to	Actual	Budget	Actual YTD	Actual to	YTD Actual	Annual
	Month	Period	Budget	YTD	YTD	Prior Year	Budget	to Prior	Budget
INCOME									
1 Offerings	238,725	241,238	(2,513)	3,066,325	2,965,000	2,954,680	101,325	111,645	2,965,000
2 Transfers	1,250	17,917	(16,667)	17,250	50,000	82,155	(32,750)	(64,905)	50,000
3 Other	6,161	23,351	(17,190)	59,689	66,800	53,006	(7,111)	6,683	66,800
4 TOTAL INCOME	246,136	282,506	(36,370)	3,143,264	3,081,800	3,089,841	61,464	53,423	3,081,800
EXPENSES									
5 Communications	18,315	15,958	(2,357)	20,391	26,500	6,653	6,109	(13,738)	26,500
6 Administration	18,608	12,184	(6,424)	145,133	154,176	110,429	9,043	(34,704)	154,176
7 Maintenance	32,479	44,083	11,604	337,888	353,500	290,631	15,612	(47,257)	353,500
8 Pastoral	1,787	321	(1,467)	5,882	3,850	1,808	(2,032)	(4,074)	3,850
9 Evangelism	2,065	4,063	1,997	37,367	41,750	30,566	4,383	(6,801)	41,750
10 Bd Christian Ed Expense	10,814	28,508	17,694	79,601	129,750	58,001	50,149	(21,600)	129,750
11 Bd Worship Expenses	8,920	8,208	(712)	79,766	98,500	66,934	18,734	(12,832)	98,500
12 Benev./Missions	20,733	35,160	14,427	275,471	286,886	290,438	11,415	14,967	286,886
13 Bd Human Care	2,000	567	(1,433)	9,808	12,800	10,019	2,992	211	12,800
14 Bd Elders	-	500	500	5,720	7,200	4,780	1,480	(940)	7,200
15 Stewardship Expenses	566	4,417	3,850	5,980	16,000	22,219	10,020	16,239	16,000
16 Transfer to Designated	-	-	-	-	-	-	-	-	
17 Payroll	157,794	160,023	2,229	1,800,921	1,923,945	1,853,821	123,024	52,900	1,923,945
18 TOTAL EXPENSES	274,084	313,992	39,908	2,803,928	3,054,857	2,746,299	250,929	(57,629)	3,054,857
19 INC/DEC CHURCH	(27,948)	(31,486)	3,539	339,336	26,943	343,542	312,393	(4,206)	26,943
20 INC/DEC SCHOOL	(454,200)	(466,291)	12,091	223,485	(146,690)	(184,865)	370,175	408,350	(146,690
21 CONS CHURCH & SCHOOL	(482,147)	(497,777)	15,630	562,821	(119,747)	158,677	682,568	404,144	(119,747
NON-OPERATING INCOME & EXPENSE									
22 Transfer from Designated/Restricted	-	-		-	-				-
23 Other	-		-	215		759	215	(544)	
24 Interest and other Non-Operating Inc/Exp	(2,386)	1,000	(3,386)	8,877	12,000	14,253	(3,123)	(5,376)	12,000
25 Transfer	-	-	-	-		- ,	-	-	,
26 CHURCH & SCHOOL RESULTS	(484,534)	(496,777)	12,243	571,913	(107,747)	173,689	679,660	398,224	(107,747
28 Transfer of of Funds from Capital Campaign	_		_		_	- 10,600	-	(10,600)	
	-		-	-	-			. , ,	
29 Transfer Other	-	-	-	-	-	65,397	-	(65,397)	
30 Consolidation Results After Transfer of Funds	(484,534)	(496,777)	12,243	571,913	(107,747)	249,686	679,660	322,227	(107,747

# St. Luke's Lutheran Church and School

# Fund Balance Analysis

# As of 6/30/2022

(P	rior to BOD year end entries and audit entries)		2	3	4	5
		"Owner"	Beginning	Income	Expense	Ending
	PTL		165,526	247,279	218,224	194,581
D	esignated-Church					
1	Church Memorial	WMA	34,811	6,328	5,295	35,844
2	Future Campus Expansion	WMA	973,390	333,141	-	1,306,53
3	Facility Maintenance	SL	1,545,634	252,000	61,281	1,736,35
4	Insurance Deductible Account	SL	80,519		3,530	76,98
5	Non-Designated Bequests	WMA	25,000	149,465	174,465	-
6	Special Appeal/Ongoing Ministry	WMA	63,751	15,000	58,000	20,75
7	Technology Escrow Fund	HL	880			88
8	Latvia Mission	BDR	13,999	-		13,99
9	Supplemental Compensation	WMA	114,225	-	104,889	9,330
10	Mission Development	BDR	6,000			6,00
11	Evangelism/Outreach	BDR	-	19,233		19,23
12	Worship Development	WORSHIP	4,369			4,36
13	Worship Escrow Fund	WORSHIP	6,593	7,000	-	13,59
14	National Youth Gathering	RB	31,943	67,953	70,760	29,13
15	Staff Misc	WMA	12,248	-	-	12,24
L6	Copier Purchase	SL	53,400	26,700		80,10
L <b>7</b>	Instrument Purchase	WORSHIP	2,500			2,50
L8	ALICE/Community Outreach	тс	43,492	50,000		93,49
19	Benevolence	BDR	27,373	-		27,37
20	LERT	SL	-	30,000		30,00
21	Subtotal - Designated Church	-	3,040,127	956,819	478,220	3,518,72
П	esignated-School					
22	School Legal Expense Escrow	RJ	10,000			10,000
23	School Special Purchases	SA	444	-	- 444	10,000
25 24	School Designated from Thrivent	sa RJ/WMA	24,347	-	7,098	-
24 25	School Special Funds	RJ/ WIVIA RJ	•	5,593 2,720	15,488	22,84
26	-	RJ	29,861	3,720		18,09 9,66
20 27	Non-Designated Bequests/Gifts School Memorial	rj Rj	9,661	- 1,317	-	
27 28	Middle School	RJ	11,677		- 916	12,993
	PreSchool Designated	IB	3,386 22,233	2,438	22,063	4,908 3,188
29 28		RJ	(216)	3,018 3,172	•	5,186
20 29	Cheerleading Funds Fine Arts Middle School	RJ	7,064	1,938	2,812 576	8,42
29 30	Student Council	RJ	619	1,958	958	
				1,059		1,52
31	Cheer Extended Care	JM	19,330	-	1,671	17,65
32		RJ	1,788	-	-	1,78
33	Technology	HL -	-	-	-	-
34	Subtotal -Designated School	=	140,195	23,055	52,026	111,224
R	estricted					
25	Makaalf Calcala uslatus	ы	10 645	120 504	120 520	40.74

35	Metcalf Scholarship	RJ	10,645	120,594	120,529	10,711
36	Adopt-A-Student	RJ	174,999	368,418	264,834	278,582
37	ACE	RJ	3,401	-	-	3,401
38	School Classroom Music	WORSHIP	107	-	-	107
39	Children Of Love	BDR	15	665	660	20
40	F & A Duda Scholarship	RJ	77	22,087	22,000	164
41	School Special pre 2002)	RJ	6,348	-	-	6,348
42	Chuluota Gifts	BDR	7,960	-	-	7,960
43	Bus/Van Maintenance	SA	2,871	-	-	2,871

		"Owner"	Ending	Income	Expense	Ending
44	Cemetery	BDR	127,036	16,301	4,328	139,009
45	Cemetery Chapel	BDR	4,358	-	-	4,358
46	School Library	SA	6,384	-	-	6,384
47	Altar	WORSHIP	2,010	800	-	2,810
48	Bereavement	BDR	12,869	500	487	12,882
49	Woman to Woman	BDR	1,512	-	-	1,512
50	Men's Bible Study	BDR	10	-	10	-
51	Chemo Tote Bags	BDR	1,020	125	-	1,145
52	LWML Morning Group	BDR	200	5,622	5,426	396
53	Benevolence	BDR	40,994	36,313	65,499	11,808
54	Human Care Ministries	BDR	2,675	-	-	2,675
55	Summer Chamber Music Series	WORSHIP	20	_	_	20
56	Concert Series	WORSHIP	15,919	54,922	37,981	32,859
57	Lutheran Cantata Choir	WORSHIP	451	-	-	451
58	Church Music Program	WORSHIP	15,692	1,345	3,300	13,737
59	Orchestra Fund	WORSHIP	5,638	1,545	1,130	4,508
60	School Track	RJ	3,566	_	1,150	3,566
61	Preschool	IB	29,333	55,500	75,641	9,192
62	Boyscout Troop	RJ	29,333 9,021	23,036	19,879	12,178
63	Boyscout Pack	RJ	3,619	23,030 6,980	7,186	3,413
63 64	Roboom	RB	•	0,960	7,100	
65		KD	2,713	-	- 1 154	2,713
	Archive Funds (Book Sales)	WODCUUD	13,656	1,221	1,154	13,724
66	AV Chuluata Land	WORSHIP	2,180	-	-	2,180
67 67	Chuluota Land	BDR	5,215	-	-	5,215
68	Rose	WMA/BDF	3,947	-	-	3,947
69	Bowling Scholarship	RJ	5,319	17,331	21,843	807
70	Hearing Impaired	RJ	5,180	-	-	5,180
71	Cotton Scholarship	RJ	78	5,700	5,600	178
72	Charles Penuel Memorial	WMA	-	-	-	-
73	WMA USE	WMA	6,627	-	497	6,130
74	Honduras Missionaries	BDR	31,680	41,480	37,124	36,036
75	Honduras Mission Trip	BDR	9,230	621	4,714	5,137
76	Latvia Mission Trip	BDR	18,778	13,909	12,550	20,137
77	Evangelism/Outreach	BDR/TC	22,748	9,561	25,085	7,225
78	Hope Helps	BDR	-	640	640	-
79	School Instrumental	WORSHIP	4,473	-	-	4,473
80	Handbells	WORSHIP	2,080	-	-	2,080
81	Media Ministry	WORSHIP	1,468	1,856	-	3,324
82	England Mission Trip	BDR	8,225	12,900	18,000	3,125
83	Worship Development	WORSHIP	1,634	-	1,634	-
84	K - 8 Outdoor Classroom	RJ	9,810	-	4,281	5,529
85	School Chapel	RJ	(1,055)	16,756	15,702	-
86	School Annual Fund	RJ	15,218	7,451	9,684	12,985
87	Military Troop Support	BDR	9,938	8,598	11,348	7,188
88	Eagles Wings	BDR	258	-	-	258
89	Tender Hands	BDR	851	-	-	851
90	Health Ministry - Parish	BDR	3,295	-	-	3,295
91	Loaves & Dishes	BDR	410	-	-	410
92	Christian Resource Center	RB	3,161	425	-	3,586
93	LOL	RB	3,455	-	-	3,455
94	JAM	RB	5,504	-	18	5,485
95	Women's Retreat Scholarship	RB	1,434	-	-	1,434
96	High School Ministry	RB	50,126	7,573	100	57,599
97	High school Mission Trip	RB	24,073	150	(250)	24,473
98	FUSE	RB	8,353	-	(230)	8,353
99	Youth Mission Scholarship	RB	8,333 9,416	-	-	8,333 9,416
33		ND	5,410	-	-	5,410

		"Owner"	Ending	Income	Expense	Ending
100	Older Adult Ministry	RB	1,500	-	-	1,500
101	Superintendent's Fund	RJ		5,000	1,352	3,648
102	Acts of Hope	тс	415	17,262	14,200	3,477
103	Development Dept	RJ	4,435	4,000	8,435	-
104	Funds to be moved to Foundation		4,939	635	5,299	275
105	Men's Ministry	RB	4,415	-	238	4,177
106	LERT Ministry		2,600	2,620	-	5,221
107	Believe in Opportunity Fund	RJ	57,676	4,901	37,500	25,077
107	Bus Purchase	RJ	79,338	-		79,338
108	Land Purchase	WMA	10,000	-		10,000
109	ALICE Ministry	тс	57,589	27,289	3,229	81,650
110	Comfort Dog Ministry	RJ	-	28,334	14,616	13,719
111	Special Education Training	RJ	-	16,000	5,100	10,900
112	Subtotal Restricted	=	1,001,137	965,422	888,582	1,077,977
113	Subtotal Designated/Restricted	_	4,346,985	2,192,575	1,637,052	4,902,508